



Requesting a Quote

The more information we know about your waste, the less "worst case" assumptions we must make when pricing.

To help you get the most competitive quote Williams has put together this handy guide.



The Five Key Questions

- What is the waste?
- How much waste is there?
- How is the waste contained?
- Where is the waste located?
- Any special requirements or access restrictions?

For Example

10 x 5Ltr tins of Flammable Paint at Silvertown E16 2BY.
Site requires Silver FORS, can accept up to 7.5 tonne vehicles and is inside the ULEZ.



<input type="checkbox"/>	Identify your waste	Have a look around your site and note which items you would like to go. We recommend you mark the items, so you know they've been counted.																
<input type="checkbox"/>	Answer the Five Key Questions	<p>Type up a list of your waste, making sure to address the Key Questions. We recommend you use a table similar to the below as a guide:</p> <table border="1"> <thead> <tr> <th>Description - include Hazardous Components / Product Names</th> <th>Quantity</th> <th colspan="2">Size</th> <th>Total Weight</th> <th>Physical Form</th> <th>MSDS / Photo?</th> <th>Comments</th> </tr> </thead> <tbody> <tr> <td>Flammable Paint</td> <td>10</td> <td>5</td> <td>Ltr</td> <td>50</td> <td>Liquid</td> <td>Photo attached</td> <td>Full – liquid paint in tins.</td> </tr> </tbody> </table>	Description - include Hazardous Components / Product Names	Quantity	Size		Total Weight	Physical Form	MSDS / Photo?	Comments	Flammable Paint	10	5	Ltr	50	Liquid	Photo attached	Full – liquid paint in tins.
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Flammable Paint	10	5	Ltr	50	Liquid	Photo attached	Full – liquid paint in tins.											
<input type="checkbox"/>	Source MSDS / Photos	<p>For most wastes beyond the usual (e.g. aerosols / oily rags / paint) we will require the Material Safety Data Sheet (MSDS). Rule of thumb, if your waste is a Product with a Name (e.g. Sika), we will request an MSDS.</p> <p>Similarly, we will likely request Photos of your waste. This is particularly true for Gas Cylinders and jobs requiring Tanker vehicles.</p>																
<input type="checkbox"/>	Contact Williams Environmental	<p>Now that you have a list of your waste, a collection of MSDS and Photos, and details of any access restrictions or site requirements, pop all of that into an email to your Account Manager, or send it to sales@williamsenvironmental.co.uk</p> <p>Alternatively, we can send a Chemist to your site to create a list of the waste for you.</p>																
<input type="checkbox"/>	Provide Additional Information	Once we receive your enquiry, our Technical Team will have a look and let you know if we require any additional information in order to raise your quotation.																
<input type="checkbox"/>	Receive your Quote	<p>Our Technical Team will put together a bespoke quotation for your enquiry which will be sent to you by your Account Manager.</p> <p>Attached to the quotation would be our Quote Acceptance Form (QAF). Once you've had a look at the quote and agreed you would like to proceed, simply fill out the QAF out and return it to us.</p>																